

SALAM INTERNATIONAL INVESTMENT LTD



Investor Relations Conference Call
17th February 2025

Contents

- ❑ **2024 Highlights**
- ❑ **Financial Summary**
- ❑ **Segmental Review**

2024 Highlights

- The company's total revenue increased by 9% to QAR 1.682 Billion (2023: QAR 1.539 Billion).
- Net Profit increased by 24% to QAR 51.3 million (2023: QAR 41.5 million)
- General and administrative expenses reduced by 11% QAR. 300.30 million(2023: QAR 337.12)
- Interest Cost(Net) reduced by 5% to QAR.122.12 million(2023: QAR 128.18 million)

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Consolidated statement of Profit or Loss as on 31st December 2024



Qr. Millions	31st December		
	2024	2023	Variance
Operating revenue	1,682	1,539	143
Operating cost	(1,217)	(1,079)	(138)
Gross Profit	465	460	5
Other operating income	38	65	(27)
General and administrative expenses	(253)	(275)	22
Share of result from equity-accounted investees	9	9	-
Allowance for impairment of financial assets	(25)	(20)	(5)
Net fair value gain on investment properties	5	21	(16)
EBITDA	239	260	-21
Finance costs	(133)	(144)	11
Depreciation and amortisation net	(48)	(61)	13
Income tax expenses	(3)	(2)	(1)
Profit for the Period	55	53	2
Non-controlling interests	4	11	(7)
Profit for the Owners	51	42	9

Financial Position as at 31st December 2024

Assets	Dec'2024	Dec'2023
Properties own use & Fixed asset(Manateq Project)	342	260
Investment properties	2,246	2,244
Investments	312	304
Other Assets	1,393	1,392
Cash and bank balances	239	258
Total Assets	4,532	4,458
Liabilities		
Equity	1,709	1,731
Interest bearing loans and borrowings (Manateq Project)	2,215	2,094
Other Liabilities	608	633
Total Liabilities	4,532	4,458

Contents

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Segment Review- Revenues

	Interior Contracting & Fit-out	Energy	Luxury	Technology	Real Estate	Total
Revenue 2024	292	360	662	224	144	1,682
Revenue 2023	275	281	626	216	141	1,539
Variance	17	79	36	8	3	143
Growth	6%	28%	6%	4%	2%	9%

Growth across all segments

Thank You..!!!

