

SALAM INTERNATIONAL INVESTMENT LTD



Investor Relations Conference Call
29th October 2024

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- ❑ **9M 2024 Highlights**
- ❑ **Financial Summary**
- ❑ **Segmental Review**

9 Months 2024 Highlights

- The company's total revenue increased by 12% to QAR 1.228 Billion (2023: QAR 1.094 Billion).
- Net Profit increased by 74% to QAR 36.67 million (2023: QAR 21.13 million)
- General and administrative expenses reduced by 11% QAR. 222.77 million(2023: QAR 251.01)
- Interest Cost(Net) reduced by 11% to QAR. 87.57 million(2023: QAR 98.35 million)

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Consolidated statement of Profit or Loss as on 30th September 2024



Qr. Millions	30th September		
	2024	2023	Variance
Operating revenue	1,228	1,094	134
Operating cost	(883)	(761)	(122)
Gross Profit	345	333	12
Other operating income	15	25	(10)
General and administrative expenses	(186)	(206)	20
Share of result from equity-accounted investees	7	7	-
Allowance for impairment of financial assets	(23)	(17)	(6)
Net fair value gain on investment properties	3	23	(20)
EBITDA	161	165	(4)
Finance costs (Net)	(88)	(98)	10
Depreciation and amortisation net	(37)	(46)	9
Profit for the Period	36	21	15
Non-controlling interests	4	8	(4)
Profit for the Owners	32	13	19

Financial Position as at 30th September 2024

Assets	Sep'2024	Dec'2023
Properties own use & Fixed asset	320	260
Investment properties	2,241	2,244
Investments	306	304
Other Assets	1,397	1,392
Cash and bank balances	185	258
Total Assets	4,449	4,458
Liabilities		
Equity	1,714	1,731
Interest bearing loans and borrowings	2,123	2,094
Other Liabilities	612	633
Total Liabilities	4,449	4,458

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Segment Review- Revenues

	Contracting	Energy	Luxury	Technology	Real Estate	Total
Revenue 2024	210	242	488	179	109	1,228
Revenue 2023	178	190	455	166	105	1,094
Variance	32	52	33	13	4	134
%	18%	27%	7%	8%	4%	12%

Segment Review- Net Profit

	Contracting	Energy	Luxury	Technology	Real Estate	Total
Net Profit 2024	(1)	9	16	6	7	37
Net Profit 2023	(6)	(5)	(15)	10	37	21
Variance	5	14	31	(4)	(30)	16

Thank You..!!!

